



Supply Chain Solutions for Renewable Energy Companies

Spinnaker can help you design the right supply network and partnership model for your business requirements as well as re-engineer your current supply chain to take advantage of opportunities for immediate operational improvement, cost savings and help you to deliver superior levels of customer service.

Spinnaker has Renewable Energy expertise, proven methods/tools, and the right combination of talented people to help your organization become more efficient, effective and grow profitably.

Challenges facing Renewable Energy Companies

Spinnaker understands the unique supply chain challenges that many Renewable Energy companies are facing. From equipment manufacturers, to project developers and integrators, to construction firms, Spinnaker offers a host of solutions to solve your supply chain challenges.

Volatile prices for commodities/services, a pressing need for both cost reductions and a more responsive approach to satisfying customer needs, not to mention ever increasing levels of competition are all reasons why an efficient, well-designed supply chain is critical to successfully performing in this market.

Driving Results through Supply Chain Improvements

Your business will benefit by executing on supply chain improvement initiatives in a variety of ways. Below is a brief synopsis of real client value Spinnaker has delivered to its clients:

Reduce Costs	Drive Value
<ul style="list-style-type: none"> • 17% reduction in operating costs 	<ul style="list-style-type: none"> • 50% lead time reduction, driving increase in customer satisfaction
<ul style="list-style-type: none"> • Cost savings of 16% in first two years of outsourcing arrangement while conducting 20% more sourcing events than any year prior 	<ul style="list-style-type: none"> • 38% productivity improvement for material planners
<ul style="list-style-type: none"> • Reduced number of distribution centers by 60% 	<ul style="list-style-type: none"> • Established a “turnkey” materials planning function within 30 days of contract execution
<ul style="list-style-type: none"> • Increased “spend under management” to more than 95% in a 12-month period, while reducing operational costs by 20% 	<ul style="list-style-type: none"> • Improved on-time delivery from 86% to 95+%
<ul style="list-style-type: none"> • Reduction in number of vendors from 2,300 to 210 netting 18% cost savings 	<ul style="list-style-type: none"> • Accelerated time to proficiency by up to 50% – returning 5,000 workdays to the company

Finding the right solution to solve your supply chain challenges can be the most difficult obstacle to overcome. Spinnaker is seasoned in helping clients identify and prioritize supply chain solutions that deliver high impact results like those in the above chart. It’s the solution definition, prioritization and implementation experience that helps clients realize benefits faster than if they executed the same initiatives on their own.

HIGHLIGHTS:

- Flexible engagement options – you choose the right fit for your organization
- Comprehensive solutions – more than just ideas, tactics that work
- Industry knowledge and experience – lessons learned that help identify and solve problems faster
- Deliver measurable benefits – not only reduce your costs, but also improve staff productivity and ROI
- Improve customer satisfaction by fulfilling earlier and delivering on-time
- Reduce your inventory carrying costs and time-to-source materials
- Improve visibility into demand and adapt operations accordingly



Proven Solutions that Address your Supply Chain Challenges – FAST!

Spinnaker offers a targeted set of services while maintaining a ‘big-picture’ approach that ensures your supply chain stays flexible and responsive.

SUPPLY CHAIN PLANNING SERVICES

Supply chain planning services help companies optimally balance demand and supply and make better business decisions faster. Poor planning leads to poor execution and Spinnaker’s planning services deliver value by helping you achieve better customer service with less inventory, cost, and waste.

- Strategic Supply Chain Network Design
- Demand Planning
- Sales & Operation Planning (S&OP)
- Supply Planning
- Collaborative Planning, Forecasting & Replenishment (CPFR)
- Inventory Planning

SOURCING/PROCUREMENT SERVICES

End-to-end services that help you simplify and standardize your procurement practices, take advantage of proven sourcing tactics that deliver cost savings, and collaborate with others to balance inventory levels and ensure materials meet your quality specifications.

- Spend Analysis
- Procurement Organization & Process Design
- Strategic Sourcing
- Category Management
- Supplier Relationship Management
- Contract Management & Compliance

LOGISTICS SERVICES

Spinnaker’s logistics services help you design, source and manage your logistics network and the providers, systems and processes involved. Our solutions enable you to more efficiently move material through your network and focus on delivering products and projects on time and within budget.

- Global Logistics Strategy
- Logistics Network Design
- Transportation / 3PL Vendor Selection
- Transportation & Carrier Management
- Warehousing / Fulfillment
- Value Added Services (e.g. Assembly, Kitting, Secure Storage)
- Returns & Reverse Logistics
- Import / Export compliance

Why Spinnaker?

When you choose Spinnaker, you choose a business partner with a flexible service delivery model includes a unique combination of consulting, short-term managed services and longer term process or infrastructure outsourcing built to deliver value and results to your organization.

Clients find our service delivery model is more efficient and offers a faster return on investment via a mix of hybrid, dedicated teams, scalable resources and shared services across multiple clients.

For more information about Spinnaker’s Renewable Energy practice, visit www.spinnakermgmt.com/renewable.

Are you ready to solve your supply chain challenges for good?
Contact Spinnaker at 877-476-0576 or visit
www.spinnakermgmt.com/renewable to get started.



DELIVERING SUPPLY CHAIN EXCELLENCE